











Yumma Avocado derive its nutritional benefits from freeze dried avocado, this gives you an excellent option for your balanced nutrition.







We exist to make everything better with avocados.



About us



• Our patented freeze dry process allows us to preserve all the nutrients of fresh avocado and include them in different products.











Avocado trends



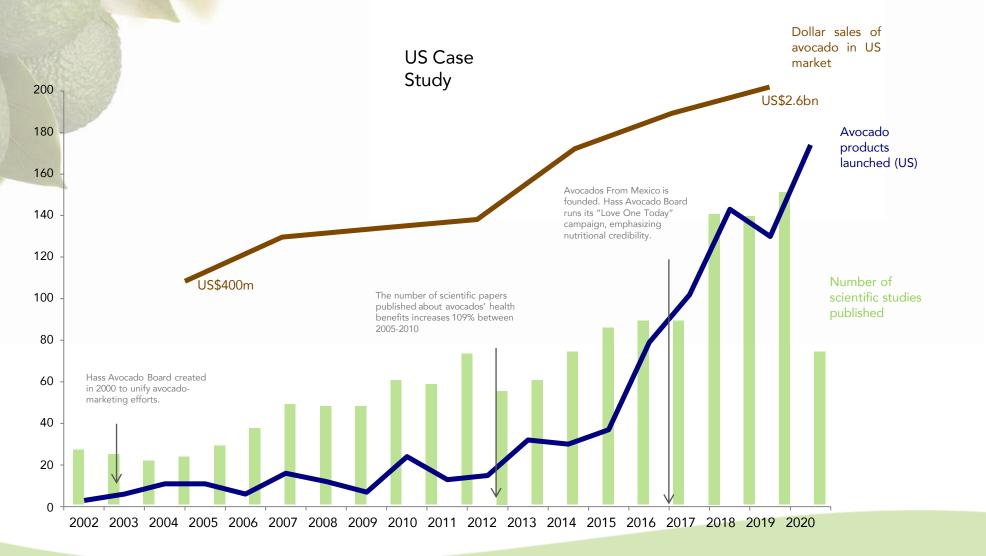
Avocado is following the growth pattern of "super ingredients"







The same factors that signalled the transformation of Almond from snack nut to functional ingredient 20 years ago, are becoming evident for Avocados in the US – a clear sign for the future growth prospects for avocado as a food ingredient.





Avocado in numbers

92% of Americans class Avocado as a SUPERFOOD!

Americans eat

an average of 19 Avocados each per year

106% Avocado market grew in the last five years.

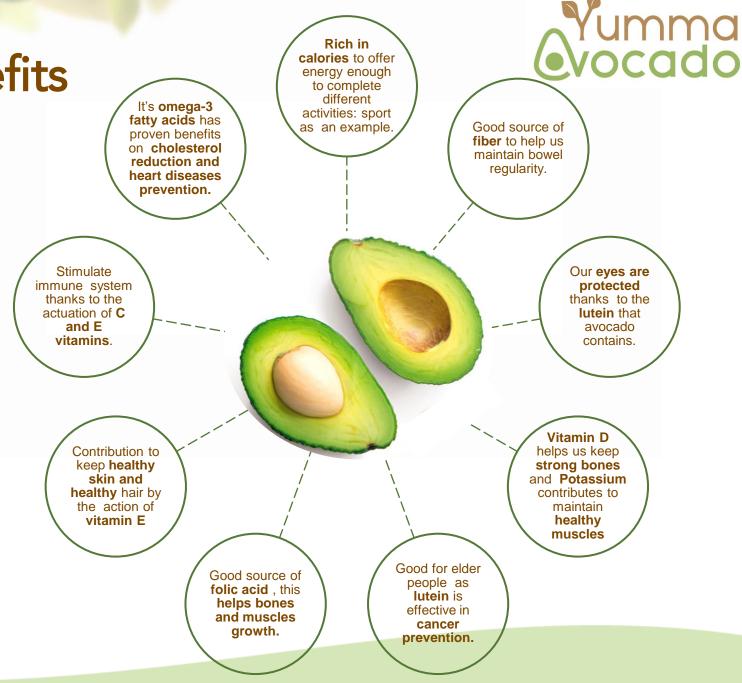
1.6 million tons

of avocado were consumed in 2021 in the USA.



Avocado health benefits

Avocado regular consumption is a world tendency in people of all ages



Yumma Freeze-dried The concept avocado preserves macro & micronutrients, flavor, aroma and color Avocados from Sustainability Mexico Our flavor stories celebrate our Clean and nutrition Mexican heritage forward food 1 lb. powdered avocado and uniquely pair with avocados 6 lb. conventional avocado

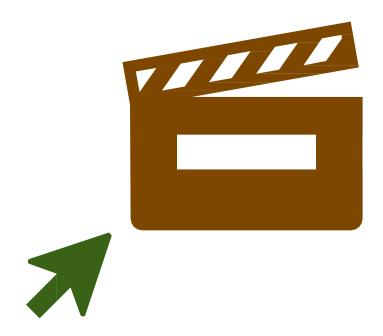
Sustainability



- Upcycling of undersized / skin marked avocados, that normally can't be sold (c. 10% of all avocados grown)
- Reduction in fruit waste at point of retail, resulting from bruised and over-ripe avocados.
- Powder is lighter & easer to transport than fruit, also dosen't need cold-chain reducing carbon emissions.
- The farms are all irrigated with rainwater only no additional irrigation systems used.



Guacamole video



Target group



Target consumers are mid to late-stage millennial age group, active, worried about their health and the planet.

Demographic profile

- Persons from 20 to 40.
- Well-educated urbanities, mid and high income.

Behaviors

- Health-conscious and fitness-oriented.
- Early adopters of trends they are highly engaged in grocery shopping and follows food influencers across platforms.
- Willing to try new flavors and new food experiences.
- They shop in natural supermarkets and in curated online retailers.
- Avocados are a core ingredient in their diet.

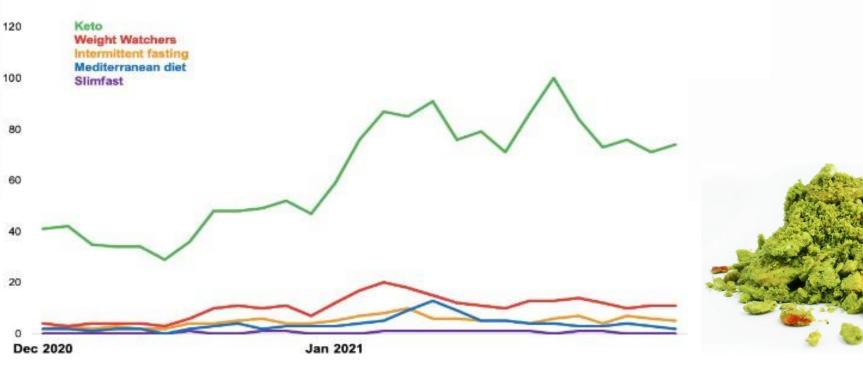
Attitudes & beliefs

- Believes in health through food and is focused on a plant-forward diet.
- She has high standards on food and is always looking for better choices.
- She believes that the food choices she makes will make her body and the planet healthier.
- Prefers smaller brands and founder-led stories that align with her belief systems.



Weight wellness is the over-arching driver of many consumer food choices. Avocado is linked with weight wellness in consumer's minds due to their healthy fats & fibre, and are fast becoming a favorite food in trending keto & LCHF diets.

US Google searches for various diets, December 2020–January 2021:





Top strengths according to Blackstone Entrepreneurs Network

- Great product
- Large, rapidly growing market for plantbased products
- Unique offering
- Proven ability with coveted ingredient
- Patent / barrier to entry
- Attractive branding
- Timely for market
- A market that loves all things avocado
- Market opportunity







Certificates and claims





Kosher certified



Non-GMO Project

























Portfolio 2022









- Avocado Almondmilk Unsweetened 32 fl oz
- Puffs Guacamole 4 oz
- Puffs Chipotle BBQ 4 oz
- Puffs Vegan Cheddar 4 oz
- Guacamole Mild 2 oz
- Guacamole Hot 2 oz











Guacamole Mild

INSTANT





DESCRIPTION

Instant guacamole MILD with the freshness of real avocados.

JUST ADD WATER!

SHELF LIFE 18 months

SERVINGS PER CONTAINER

Two servings.

Serving size: 2 tbsp (28g)











MADE WITH TWO AVOCADOS PER PACKAGE

MADE WITH NATURAL
INGREDIENTS NO PRESERVATIVES

DIRECTIONS:

1. Mix contents of pouch with $\frac{1}{2}$ cup of water or less.



INGREDIENTS: Hass avocado, peas, tomato, onion, lemon juice, serrano pepper and salt.

Nutrition Facts

2 servings per container

Serving size 2 tbsp (28 g)

Amount Per Serving Calories

160

	% Daily Value*
Total Fat 12g	15%
Saturated Fat 1.5g	8%
Trans Fat 0g	
Cholesterol Omg	0%
Sodium 125mg	5%
Total Carbohydrate 10g	4%
Dietary Fiber 5g	18%
Total Sugars 2g	
Includes 0g Added Sugars	0%
Protein 2g	
Vitamin D 0mg	0%
Calcium 10mg	0%
Iron 0.6mg	2%
Potassium 360mg	8%
Zinc 0.3mg	2%
*The % Daily Value (DV) tells you how	v much a nutrient in a

*The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.

Guacamole Hotz INSTANT





DESCRIPTION

Instant guacamole HOT with the freshness of real avocados.

JUST ADD WATER!

SHELF LIFE

18 months

SERVINGS PER CONTAINER

Two servings.

Serving size: 2 tbsp (28g)











MADE WITH TWO AVOCADOS PER PACKAGE

MADE WITH NATURAL INGREDIENTS NO PRESERVATIVES

DIRECTIONS:

1. Mix contents of pouch with ½ cup of water or less.



2. Enjoy!

INGREDIENTS: Hass avocado, peas, tomato, onion, lemon juice, serrano pepper and salt.

Nutrition Facts

2 servings per container

Serving size 2 tbsp (28 g)

Amount Per Serving Calories

160

001101100		_	_
	% Daily	Val	ue*
Total Fat 12g		- 1	5%
Saturated Fat 1.5g			8%
Trans Fat 0g			
Cholesterol Omg			0%
Sodium 310mg		- 1	3%
Total Carbohydrate 10g			4 %
Dietary Fiber 5g		- 1	8%
Total Sugars 2g			
Includes 0g Added Sugar	S		0%
Protein 2g			
Vitamin D 0mg			0%
Calcium 10mg			0%
Iron 0.6mg			2%
Potassium 360mg			8%
Zinc 0.3mg			2%

*The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.

Avocado almondmilk





DESCRIPTION

Plant-based beverage

FLAVORS

Unsweetened

SHELF LIFE

11 months

SERVINGS PER CONTAINER

Serving size: 8.4oz (240ml)











SOURCE OF FIBER, VITAMIN A, E & D2



Plant-Based Protein



Fiber

PER 31.65 fl oz (946ml)

INGREDIENTS: Avocado base (water, avocado powder), almond base (polydextrose, almond paste, pea protein), natural vanilla and almond flavors, mono-and diglycerides, gellan gum, cellulose gum, Vitamin A and Vitamin D2.

CONTAINS: ALMOND.

Made in Canada from imported and domestic ingredients.

Nutrition Facts

4 servings per container Serving size 8 fl oz (240 mL)

Amount per serving

Calories

50

% Daily Value
Total Fat 3g 4%
Saturated Fat 0.5 g 3%
Trans Fat o g
Polyunsaturated Fat o g
Monounsaturated Fat 2 g
Cholesterol omg 0%
Sodium 30 mg 1%
Total Carbohydrate 7 g 2%
Dietary Fiber 6 g 20%
Total Sugars <1 g
Includes og Added Sugars 0%
Protein 2g
Vit. D 4mcg 20% - Calcium omg ov
Iron omg 0% - Potas. omg 0%
Vit. A 300mg 30% • Vit. E 4.1 mg 30%
*The %. Deally Volue (DVA talle you how much a nutrier

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DESCRIPTION

Plant-based puffs made it with real avocados and avocado oil.

SHELF LIFE 10 months

SERVINGS PER CONTAINER

Serving size: 1oz (28g)











NOTHING ARTIFICIAL

INGREDIENTS: Avocado Puffs (White RiceMeal, Avocado Powder), Avocado Oil Blend (Sunflower Oil, Avocado Oil), Vegan Cheddar Seasoning (Tapioca Maltodextrin, Salt, Yeast Extract, Natural Flavors, Lactic Acid, Annatto Extract, Paprika Extract)

Nutrition Facts

4 servings per container

Serving size

1oz (28g)

Amount per serving

Calories

	% DV*
Total Fat 2g	3%
Saturated Fat 0g	0%
Trans Fat 0g	
Cholesterol 0mg	0%
Sodium 200mg	9%
Total Carbohydrate 18g	7%
Dietary Fiber 0g	0%
Total Sugars 0g	
Includes 0g Added Sugars	0%
Protein 1g	

/itamin D 0mcg	0%
ron 0.2mg	0%
Potassium 20mg	0%
Calcium 0mg	0%

^{*} The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.

PUFFS

GUACAMOLE



DESCRIPTION

Plant-based puffs made it with real avocados and avocado oil.

SHELF LIFE 10 months

SERVINGS PER CONTAINER

Serving size: 1oz (28g)











NOTHING ARTIFICIAL

INGREDIENTS: Avocado Puffs (White Rice Meal, Avocado Powder), Avocado Oil Blend (Sunflower Oil, Avocado Oil), Guacamole Seasoning (Maltodextrin, Salt, Natural Flavor, Spinach Powder, Onion Powder, Yeast Extract, Tomato Powder, Spices, Citric Acid, Garlic Powder, Jalapeno Pepper, Lime Juice, Lime Oil)

Nutrition Facts

4 servings per container

Serving size

1oz (28g)

Amount per serving

Calories

100

	% DV*
Total Fat 2g	3%
Saturated Fat 0g	0%
Trans Fat 0g	
Cholesterol 0mg	0%
Sodium 200mg	9%
Total Carbohydrate 18g	7%
Dietary Fiber 0g	0%
Total Sugars 0g	
Includes 0g Added Sugars	0%
Protein 1g	

Vitamin D 0mcg	0%
Iron 0.2mg	0%
Potassium 20mg	0%
Calcium 0mg	0%

* The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.





DESCRIPTION

Plant-based puffs made it with real avocados and avocado oil.

SHELF LIFE 10 months

SERVINGS PER CONTAINER

Serving size: 1oz (28g)











NOTHING ARTIFICIAL

INGREDIENTS: Avocado Puffs (White Rice Meal, Avocado Powder), Avocado Oil Blend (Sunflower Oil, Avocado Oil), Chipotle BBQ Seasoning (Cane Sugar, Chipotle Pepper, Tomato Powder, Paprika, Onion Powder, Yeast Extract, Garlic Powder, Citric Acid, White Distilled Vinegar, Spices, Natural Flavor, Paprika Extract)

Nutrition Facts

4 servings per container

Serving size

1oz (28g)

Amount per serving

Calories

90

Total Fat 2g	
	3%
Saturated Fat 0g	0%
Trans Fat 0g	
Cholesterol 0mg	0%
Sodium 200mg	9%
Total Carbohydrate 17g	6%
Dietary Fiber < 1g	4%
Total Sugars 2g	
Includes 2g Added Sugars	4%
Protein 1g	
Vitamin D 0mcg	0%
Iron 0.3mg	0%
Potassium 40mg	0%
Calcium 10mg	0%

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Complete Meal



DESCRIPTION

A powder food on-the-go to prepare a drink that gives you a complete meal.

SHELF LIFE

12 months

SERVINGS PER CONTAINER

10 servings

DIRECTIONS:

Mix 2 scoops with 1 cup of water on a blender or shaker bottle, shake and enjoy! Delicious with our Avocado Almondmilk.











An excellent Pre-Workout

Made with almond, pea, amaranth, cocoa and avocado.

INGREDIENTS: Almond Paste, Agave Honey, Pea Protein, Soluble Corn Fiber, Amaranth Protein, Cocoa, Vitamin & Mineral Blend:(Dipotassium Phosphate, Potassium Chloride, Tricalcium Phosphate, Magnesium Oxide, Ascorbic Acid, Niacinamide, Zinc Oxide, Ferric Pyrophosphate, Vitamin E Acetate, Calcium Pantothenate, Magnesium Sulfate, Copper Sulfate, Vitamin B2 (Riboflavin), Pyridoxine, Thiamine Mononitrate, Palmitate, Folic Acid, Potassium Iodide, D-biotin, Sodium Molybdenum, Phylloquinone, Chromium Chloride, Cholecalciferol, Cyanocobalamin, Sodium Selenite), Freeze-dried Avocado, Anti- Caking Agent, Natural Chocolate Flavor, Sodium Carboxymethyl Cellulose, Natural Vanilla Flavor, Guar Gum.

Nutrition Facts

10 servings per container

Serving size 2 Scoops (83g)

Amount Per Serving

Calories

330

		% Daily	y Value*
Total Fat 15g			19%
Saturated Fat 1.4	l3g		7%
Trans Fat 0g			
Cholesterol 0mg			0%
Sodium 200mg			9%
Total Carbohydrate	29g		11%
Dietary Fiber 17g			61%
Total Sugars 12g			
Includes 10g /	Added	Sugars	20%
Protein 20g			40%
Vitamin D 2.47mcg	10%		
Calcium 263mg	20%	Biotin	110%
Iron 3.57mg	20%	Pantothenic Ac	id 35%
Potassium 932mg	20%	Phosphorus	25%
Vitamin A	35%	Iodine	0%
Vitamin C	20%	Magnesium	20%
Vitamin E	20%	Zinc	35%
Vitamin K	20%	Selenium	0%
Thiamin	35%	Copper	70%
Riboflavin	40%	Manganese	60%
Niacin	50%	Chromium	40%
Vitamin B6	30%	Molybdenum	60%
Vitamin B12	20%	Chloride	20%

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Transition from regional to global brand







Why we are important to you

- Yumma Avocado is the pioneering brand to develop avocado based products.
- We are disruptive innovation-oriented company: we bring new concepts to the table.
- We constantly invest in R&D: better and new flavors, textures and recipes are being developed
- Yumma Avocado a nutrition brand.

Sales channels









Supermarkets



Gas station





Sport & fitness channel

Convenience stores





GT	IN's	Item Description	Case Pack
Item UPC Case Code		Brand, Item	Qty - Size
7503032234069	17503032234066	Yumma Avocado Avocado Almondmilk Unsweetened	6 x 32 fl oz
7503032234267 7503032234274		Yumma Avocado Puffs Guacamole 4 oz	6 x 4 oz
7503032234205 7503032234229		Yumma Avocado Puffs Chipotle BBQ 4 oz	6 x 4 oz
7503032234212 7503032234052		Yumma Avocado Puffs Vegan Cheddar 4 oz	6 x 4 oz
7503032234281 17503032234288		Yumma Avocado Guacamole Mild 2 oz	18 x 2 oz
7503032234298	17503032234295	Yumma Avocado Guacamole Hot 2 oz	18 x 2 oz

	Item Description			Unit Spe	cification	
	Brand, Item	Length (in)	Width (in)	Height (in)	Weight (lbs)	Packaging Type
a)	Yumma Avocado Avocado Almondmilk Unsweetened	3.60	2.40	8.30	2.00	Tetra pak
b)	Yumma Avocado Puffs Guacamole 4 oz	8.00	2.00	12.00	0.28	Pouch
c)	Yumma Avocado Puffs Chipotle BBQ 4 oz	8.00	2.00	12.00	0.28	Pouch
d)	Yumma Avocado Puffs Vegan Cheddar 4 oz	8.00	2.00	12.00	0.28	Pouch
e)	Yumma Avocado Guacamole Mild 2 oz	5.50	2.50	5.50	0.13	Pouch
f)	Yumma Avocado Guacamole Hot 2 oz	5.50	2.50	5.50	0.13	Pouch

	Case Specification							Pallet Sp	ecification			
	Length (in) Width (in) Height (in) Weight (lbs) Case Cube (ft3) Packaging Type					Packaging Type	Ti	Hi	Cases Per Pallet	Weight (lbs)	Height (in)	Cube (ft ³)
a)	7.40	7.40	8.40	12.00	0.38	Printed Corrugate	30	5	150	2160.00	54	60.00
b)	13.13	7.63	10.00	2.00	0.12	Printed Corrugate	18	8	144	338.00	92	102.22
c)	13.13	7.63	10.00	2.00	0.12	Printed Corrugate	18	8	144	338.00	92	102.22
d)	13.13	7.63	10.00	2.00	0.12	Printed Corrugate	18	8	144	338.00	92	102.22
e)	12.00	9.00	6.00	2.30	0.14	Printed Corrugate	16	6	96	271.00	45	50.00
f)	12.00	9.00	6.00	2.30	0.14	Printed Corrugate	16	6	96	271.00	45	50.00



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