

WHY WE DO WHAT WE DO:

About 20 years ago, my brother and I started a commercial bakery.

We realized there was a problem: my son, Abe, couldn't enjoy anything we made because he was born with an anaphylactic allergy to peanuts, tree nuts, and sesame. He was also severely allergic to eggs, dairy, soy, and seeds. Abe, like millions of other kids, was isolated from friends and classmates during snack, lunch time, and celebrations.

In a fit of inspiration, we set out to create an allergyfriendly treat not only Abe would love, but one that our family and friends would devour too...and to our surprise, we created the first nationally-branded Vegan, School-Friendly muffin!

Fast forward a few years and Abe's now makes the bestselling Vegan and allergy-friendly bakery items in the US! Most importantly, parents are thrilled to discover retailers offering inclusive, safe treats kids love to eat!

—Joseph Koffman (Abe's Dad)



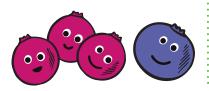


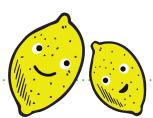
THE STATS:

WHY VEGAN?

OVER THE PAST 2 YEARS, VEGAN GROCERY SALES HAVE GROWN

43%







THE GROWTH RATE FOR VEGAN GROCERY SALES IS

500%

HIGHER THAN THE GROWTH RATE FOR CONVENTIONAL GROCERY SALES



OF AMERICANS
ARE SHIFTING
TO A PLANT-BASED
DIET SINCE THE
PANDEMIC BEGAN



SOURCES PROVIDED UPON REQUEST

THE STATS:

WHY SCHOOL-FRIENDLY?



62 MILLION AMERICANS

HAVE A SEVERE FOOD ALLERGY OR FOOD INTOLERANCE



SINCE 2010, PEANUT

ALLERGIES HAVE

THE ALLERGY-FRIENDLY FOOD SEGMENT IS GROWING ANNUALY BY

27%



*ON AVERAGE



OUR STANDARD:

- All-natural, non-GMO, clean ingredients
- Everything in-house
- SQF Level 3 Certified
- OU Kosher Pareve Certified
- Complete transparency in process





#1 BEST-SELLING Allergy-Friendly Bakery Item



















abes. MINI MUFFINS



Mini Muffin flavors, listed in sales ranking order:

- 1 WILD BLUEBERRY
- 2 CHOCOLATE CHIP
- **3** LEMON POPPY
- 4 GOLDEN CORNBREAD
- **5** COCONUT CARROT
- 6 DEVIL'S FOOD
- 7 ZUCCHINI* NEW!
- 8 PUMPKIN SPICE*
- 9 CRANBERRY ORANGE
- 10 APPLE CIDER*

* - - - - - - - - 1



12-PACK

SRP	\$5.49 – \$6.49
Unit wt	10 oz
Units per case	12
Inner pack	12/12s
Ambient shelf-l	ife 7 days
Gross case wt	8.5 lbs
Case cube	0.97
Case dim	21.25" x 9" x 8.75"
Ti	9
Hi	10
Pallet qty	90

6-PACK

SRP		\$2.99 – \$3.99
Unit wt:		5 oz
Units per ca	se:	12
Inner pack:		12/6s
Ambient she	elf-life:	7 days
Gross case v	vt:	4.8 lbs
Case cube:		0.55
Case dim:	14.25'	' x 10.25" x 6.5"
Ti:		11
Ні:		15
Qty:		165

abes.
POUND CAKES

Pound Cake flavors, listed in sales ranking order:

- **1** BANANA BREAD
- **2** COFFEE CAKE
- 3 ULTIMATE LEMON
- **4** ZUCCHINI BREAD
- 5 ORIGINAL VANILLA
- **6** DARK CHOCOLATE
- 7 GINGER SPICE*
- 8 PUMPKIN SPICE*

* seasonal

SRP	\$6.99–\$7.99
Unit wt:	14 oz
Units per case:	6
Inner pack:	6/1s
Ambient shelf-lif	e: 7 days
Gross case wt:	6.25 lbs
Case cube:	0.39
Case dim:	15.4" x 11.5" x 3.8"
Ti:	10
Hi:	20



abes. NEW! CELEBRATION CAKES



Celebration Cake flavors, listed in sales ranking order:

- 1 CHOCOLATE
- 2 VANILLA
- 3 CARROT
- 4 GINGERBREAD*

* seasonal

SRP	\$22.99–\$23.99
Unit wt:	30 oz
Units per case:	2
Inner pack:	2/1s
Refrigerated sh	elf-life: 5 days
Gross case wt:	5.25 lbs
Case cube:	0.33
Case dim:	14" x 7.75" x 5.75"
Ti:	15
Ні:	15
Qty:	225

OUT OF YOUR REFRIGERATOR CASE!







abes. NEW! BROWNIES

SRP		\$6.99-\$7.99
Unit wt:		11.5 oz
Units per cas	e:	12
Inner pack:		12/12s
Ambient she	lf-life:	7 days
Gross case w	t:	10 lbs
Case cube:		0.89
Case dim:	20.56'	x 8.81" x 8.5"
Ti:		9
Hi:		10
Qty:		90







abe's. MOM'S GLUTEN-FREE

Mom's Gluten-Free flavors, listed in sales ranking order:

COFFEE CAKE

DOUBLE CHOCOLATE

LEMON POPPY

SRP	\$4.49-\$5.49
Unit wt:	5 oz* / 5.3 oz **
Units per case:	12
Inner pack:	12/6s
Ambient shelf-life:	7 days
Gross case wt: 4.	8 lbs* / 5.0 lbs**
Case cube:	0.55
Case dim: 14.25	5" x 10.25" x 6.5"
Ti:	11
Ні:	15
Qty:	165

^{*} Double Chocolate, Lemon Poppy



Square Cakes flavors, listed in sales ranking order:

abe's.

- 1 CORNBREAD
- 2 COFFEE CAKE
- **CHOCOLATE CAKE**
- 4 FRUITCAKE*

SRP \$7.99-\$8	8.99*/ \$8.99-\$9.99**
Unit wt:	24 oz
Units per case:	4
Inner pack:	4/1s
Ambient shelf-	life: 7 days
Gross case wt:	6.8 lbs
Case cube:	0.36
Case dim:	16.75" x 8.25" x 5"
Ti:	10
Ні:	20
Qty:	200





^{**} Coffee Cake

abes. ONE BIG MUFFIN

One BIG Muffin flavors, listed in sales ranking order:

- 1 BLUEBERRY
- **CHOCOLATE CHIP**
- **CORN**
- **BANANA**
- **LEMON POPPY**
- **PUMPKIN NEW!**
- **CARROT NEW!**



SRP		\$1.99-\$2.99
Unit wt:		3.2 oz
Units per cas	e:	22
Inner pack:		22/1s
Ambient she	lf-life:	7 days
Gross case w	t:	5.5 lbs
Case cube:		0.55
Case dim:	14.25" x	10.25" x 6.5"
Ti:		11
Hi:		15
		1



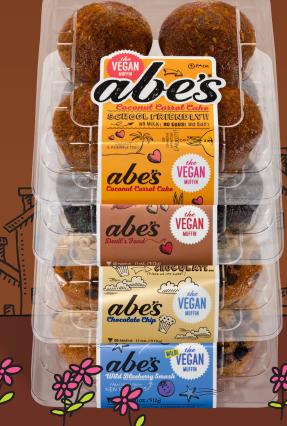
BIG Muffin flavors, listed in sales ranking order:

- 1 WILD BLUEBERRY
- **CHOCOLATE CHIP**
- **COCONUT CARROT**
- **DEVIL'S FOOD**













abes. MINI MUFFINS EARTH-FRIENDLY BOX PROGRAM COMING SOON!

Mini Muffin flavors, listed in sales ranking order:

- **1) WILD BLUEBERRY**
- 2 CHOCOLATE CHIP
- **3 LEMON POPPY**
- **4 GOLDEN CORNBREAD**
- **5 COCONUT CARROT**
- 6 DEVIL'S FOOD
- 7 ZUCCHINI* NEW!
- 8 PUMPKIN SPICE*
- 9 CRANBERRY ORANGE
- 10 APPLE CIDER*

* seasonal

MERCHANDISING SOLUTION FOR:

*REFRIGERATED CASE *E-COMMERCE *FREEZER SECTION

12-PACK	
SRP	\$5.49-\$6.49
Unit wt:	10 oz
Units per case:	12
Inner pack:	12/12s
Ambient shelf-life:	7 days
Gross case wt:	8.5 lbs
Case cube:	0.89
Case dim: 20.56'	' x 8.81" x 8.5"
Ti:	9
Hi:	10
Qty:	90
Minn.	

