



OUR SENLIGHTENEDS NUTRITION APPROACH



OUR TEAM OF PARENTS & PARTNERS

We use our personal knowledge as parents and partner with trusted pediatricians, registered dietitians, and children's health experts.







AGE & STAGE APPROPRIATENESS

We curate our ingredients and tailor our products to baby's age and stage.



& SAFETY

We taste and
thoroughly analyze
each individual
ingredient and every
batch of food that goes
into our products.





Why Organic?

⊜ORGANIC€

- Mandatory certification
- ✓ NO GMOs allowed
- √ NO toxic persistent pesticides
- ✓ NO

 ✓ synthetic

 fertilizers
- ✓ NO sewage sludge & irradiation
- NO antibiotics or growth hormones used on animals

CONVENTIONAL

- X NO certification
- X GMOs allowed
- X Toxic persistent pesticides allowed
- Synthetic fertilizers allowed
- Sewage sludge & irradiation allowed
- Antibiotics
 & growth
 hormones
 allowed

NON-GMO

- X NO certification
- ✓ NO GMOs allowed
- Toxic persistent pesticides allowed
- Synthetic fertilizers allowed
- X Sewage sludge & irradiation allowed
- Antibiotics & growth hormones allowed

NATURAL

- X NO certification
- X GMOs not regulated
- Toxic persistent pesticides not regulated
- Synthetic fertilizers not regulated
- Sewage sludge & irradiation not regulated
- Antibiotics

 & growth
 hormones
 not regulated



^{*} Non-GMO claims do not require a certification, unlike the Non-GMO Project Verified claim, which includes rigorous testing to verify compliance with strict standards.

^{**} The term natural has not been regulated by the FDA and has no legal definition.

OUR PACKAGING COMMITMENTS

We are the first U.S. organic baby food brand pledging to make 100% of its packaging reusable, recyclable or compostable by 2025



of our packaging RECYCLABLE, REUSABLE, OR COMPOSTABLE by 2025



Include the HOW2RECYCLE®
LABEL
on 100% of primary packaging by 2025



Use an average of 25% RECYCLED MATERIAL in all rigid plastic

in all rigid plastic packaging by 2025 and ensure zero deforestation in paper packaging



WE'VE BEEN A CERTIFIED B CORP SINCE 2011!

For three years running, we've been awarded a Best for the World honor by B Lab!

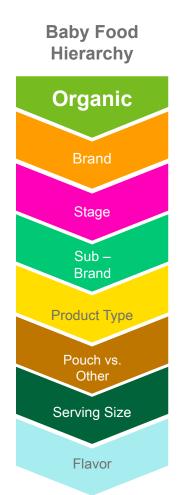
Best for the World awards are given to a business going above and beyond in their business practices and commitment to people and planet.

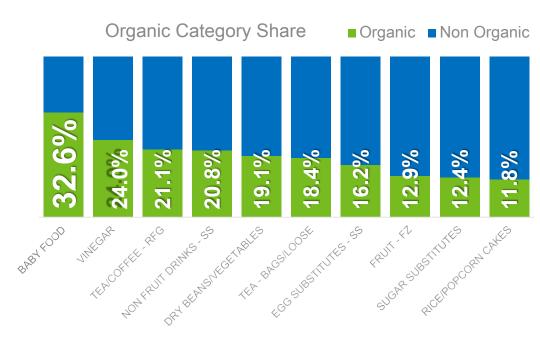
B CORP MEANS

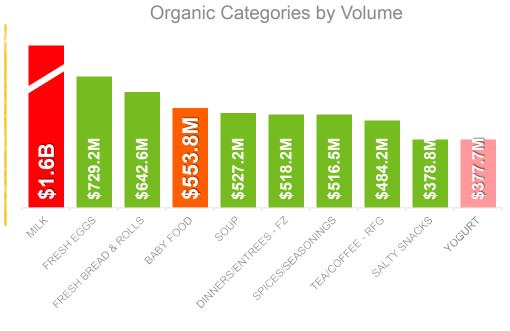
USING BUSINESS AS A FORCE FOR GOOD

B Corps are for-profit companies certified by the nonprofit B Lab to meet rigorous standards of social and environmental performance, accountability and transparency.

Baby Food is an entry point for the Organic Consumer







At 33%, Baby Food is the most developed Organic Category in IRI. Organic is the #1 choice on the Baby Food Decision Tree.

While Baby Food as a Category Ranks 80th by total volume in IRI, it Ranks 4th in IRI's Organic Categories by volume.



In US MULO Happy Family is 2nd only to Gerber Non-Organic in dollars per average item, and at \$2.0M per item YTD 2021 Happy Family SKUs are 56% more productive than the average for an organic baby food item

Velocity (Dollar Sales per Avg Items)



THANK YOU!

