

## Cookies, made better!

Uniquely delightful and satisfying snacks for today's health-conscious consumer.





PEANUT 8 TREE NUT FREE

**OUR PRODUCTS ARE ALWAYS:** 

PEANUT & TREE NUT FREE

DAIRY & SOY FREE TRANS FAT FREE

FREE OF ANYTHING ARTIFICIAL

VERY LOW SODIUM







# A Passion for Cookies and Community

- Woman-owned, family business, started in Birmingham MI in 2011. Elaine (mom) with her two sons, Max & Sam
- Created out of passion for healthy eating, from a 100year-old family recipe, improved for today's healthconscious consumer
- Sustainability attentive from sourcing of ingredients & packaging, all the way through the manufacturing process and supply chain
- Quality focus from our SQF Level II, Kosher certified peanut & tree nut free facility
- Community involvement hiring underprivileged disabled workers from the Detroit Metro area via Jewish Vocational Services
- Giving back to the community through our Cooper Street Kids non-profit association
- Proven track record with major national retailers and rapidly expanding national footprint



Original Bakery Founded 2011













#### On Target and On Trend

Today's consumer demands snacks that are better for you and (most importantly) taste great.

- **LOWER** CALORIE
- SIMPLE INGREDIENTS
- FRIENDLY
- TREND
- BETTER FOR YOU
- CONVENIENT & INDULGENT
- GREAT TASTE
- DELICIOUS & HEALTHY



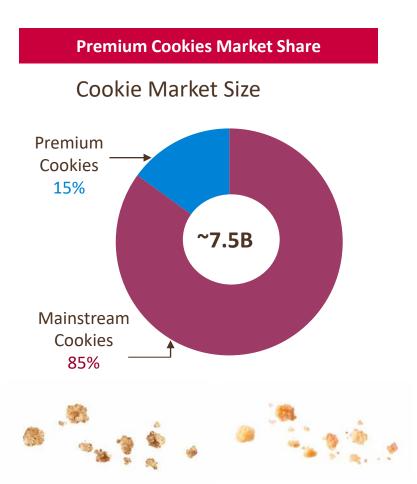
- The healthy snack segment is the fastest growing snack segment
- Allergen-friendly snacks for kids and adults enjoying double-digit growth (over 76 million free-from shoppers in the U.S. alone)
- Consumers are gravitating to habitual better-for-you and flavorful snacks that are indispensable elements of physically and emotionally balanced lifestyles
- Busy lives require **convenient grab-n-go snack** alternatives
- Moms demand clean ingredients from a trustworthy source
- The average shopper spends \$46 per basket while the average free-from shopper spends \$102 per basket
- A large majority of consumers will pay substantially more for healthier snacks (as long as they taste great!)

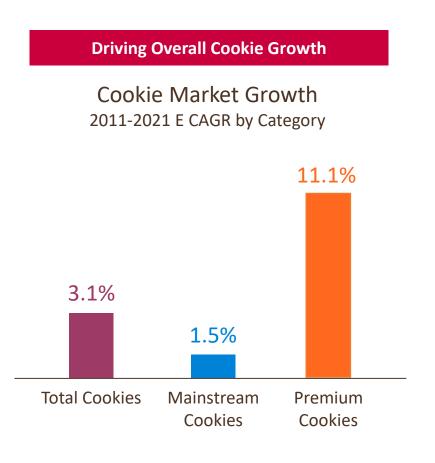


# Premium Cookie Segment Driving Growth



Premium has captured a meaningful share within the overall cookie market with significant room for continued growth.







### **Our Twice-Baked Cookies are...**



- Nut Free
- Dairy Free
- No GMO ingredients
- Soy Free
- No Trans Fat
- Nothing Artificial

- Only 30 Calories per Cookie
- Very Low Sodium
- No High-Fructose Corn Syrup
- No Preservatives
- Oven Baked (Twice!)
- Made with Simple, Quality Ingredients



Bursting with flavor, without all the junk. Cooper Street Cookies are the perfect low-calorie anytime snack!





#### **Twice Baked Cookies**

5 oz. Resealable Pouches (6 Bags / Master Case)













SALES RANK	ITEM NUMBER	VARIETY	SIZE	SELL UNIT UPC	CASE PACK	SELL UNIT DIMENSION	SHELF LIFE
1	3073	Lemon Blueberry	5 oz	8-57127-00307-6	6	13.19" x 7.88" x 9.25"	9 Months
2	3110	Orange Cranberry	5 oz	8-57127-00311-3	6	13.19" x 7.88" x 9.25"	9 Months
New	3080	Chocolate Brownie Crunch	5 oz	8-57127-00308-3	6	13.19" x 7.88" x 9.25"	9 Months
4	3066	Cinnamon Chocolate Chip	5 oz	8-57127-00306-9	6	13.19" x 7.88" x 9.25"	9 Months
5	3189	White Chunk Michigan Cherry	5 oz	8-57127-00318-2	6	13.19" x 7.88" x 9.25"	9 Months



### Twice Baked Cookies – Single Serve





TWICE BAKED COOKIES	PACK SIZE	UNIT DIMENSIONS	CASE DIMENSIONS	CASE WT	ТІ/НІ	UNIT UPC	CASE UPC	PALLET	SHELF LIFE
LEMON BLUEBERRY	48 / 1.25 OZ	0.75" x 4.5" x 6"	13.13" x 9.38" x 6.38"	4.25 LBS	15 x 11	8-57127-00412-7	5-08-57127-00412-2	165 CASES / 725 LBS	9 MONTHS
ORANGE CRANBERRY	48 / 1.25 OZ	0.75" x 4.5" x 6"	13.13" x 9.38" x 6.38"	4.25 LBS	15 x 11	8-57127-00410-3	5-08-57127-00410-8	165 CASES / 725 LBS	9 MONTHS
BROWNIE CHOCOLATE CRUNCH	48 / 1.25 OZ	0.75" x 4.5" x 6"	13.13" x 9.38" x 6.38"	4.25 LBS	15 x 11	8-57127-00414-1	5-0857127-00414-6	165 CASES / 725 LBS	9 MONTHS





## **Granola Bakes**





The granola bar that eats like a cookie!

- On-trend with consumer demands for "better-for-you" snacks
- Made with wholesome ingredients you can see & pronounce. With locally sourced fruit, creamy white chips, and ancient grains — each bite is a new experience!
- Convenient, filling and energetic way to start your day
- Individually wrapped for grab-n-go breakfast, packed lunches or an anytime snack!
- Only 110 calories per cookie
- Loaded with the goodness of granola and the great taste of a cookie



Delicious whole grains that keep you satisfied.





BUCKWHEAT



OATS







**OUR PRODUCTS ARE ALWAYS:** 













## The Deliciously Healthy Snack for School & Lunchbox!



# GRANOLA COCKIE BAKES



#### THE CONNECTICUT HEALTHY STANDARDS FOR FOODS AND BEVERAGES AT SCHOOL

WHOLE GRAINS
WHOLE GRAIN RICH FOODS (WGR) CONTAIN
AT LEAST 50% WHOLE GRAINS BY WEIGHT

CALORIES
NO MORE THAN 200 CALORIES AS SERVED

**TOTAL FAT**NO MORE THAN 35% OF CALORIES AS SERVED

SATURATED FAT LESS THAN 10% OF CALORIES

TRANS FAT 100% TRANS FAT FREE

**SUGARS** 

NO MORE THAN 35% OF SUGARS BY WEIGHT NO MORE THAN 15 GRAMS OF TOTAL SUGARS AS SERVED

SODIUM NO MORE THAN 200mg AS SERVED

CAFFEINE NO CAFFEINE

CHOCOLATE CHERRY	BLUEBERRY POMEGRANATE	OATMEAL CRANBERRY	COMPLIANCE
<b>75</b> %	<b>75</b> %	<b>50</b> %	$\checkmark$
110	110	110	<b>√</b>
24%	24%	<b>28</b> %	<b>√</b>
8%	<b>4</b> %	8%	<b>V</b>
Og	Og	Og	<b>√</b>
<b>25</b> %	28%	21%	
<b>7</b> g	<b>8</b> g	<b>6</b> g	
<b>65</b> mg	<b>60</b> mg	<b>80</b> mg	$\checkmark$
NONE	NONE	NONE	<b>V</b>

- NUT FREE
   (MADE IN A DEDICATED PEANUT & TREE NUT FREE FACILITY)
- DAIRY FREE
- NO GMO INGREDIENTS
- NO SOY
- PACKED WITH WHOLESOME GRAINS
- NO ARTIFICIAL INGREDIENTS
- NO GMO INGREDIENTS
- OVEN BAKED
   (NOT EXTRUDED)





<sup>\*</sup>Requirements Meet or Exceed the USDA Smart Snacks in Schools Standards



6ct Retail Cartons (6 Cartons / Master Case)









SALES RANK	ITEM NUMBER	VARIETY	SIZE	SELL UNIT UPC	CASE PACK	SELL UNIT DIMENSION	SHELF LIFE
1	3295	Blueberry Pomegranate	6 oz	8-57127-00329-8	6	2.38" x 6.25" x 5.25"	7 Months
2	3332	Oatmeal Cranberry	6 oz	8-57127-00333-5	6	2.38" x 6.25" x 5.25"	7 Months
3	3349	Chocolate Cherry	6 oz	8-57127-00334-2	6	2.38" x 6.25" x 5.25"	7 Months



12ct Grab-n-Go Shelf Caddy (6 per Master Case)









SALES RANK	ITEM NUMBER	VARIETY	UNIT WEIGHT	CASE PACK	12ct CADDY UPC CODE	COOKIES PER CADDY	1oz INDIVIDUAL COOKIE UPC CODE	CADDY DIMENSIONS	SHELF LIFE
1	3442	Blueberry Pomegranate	12 oz	6	8-57127-00344-1	12	8-57127-00332-8	8.125" x 5.19" x 2.5"	7 Months
2	3459	Oatmeal Cranberry	12 oz	6	8-57127-00345-8	12	8-57127-00330-4	8.125" x 5.19" x 2.5"	7 Months
3	3435	Chocolate Cherry	12 oz	6	8-57127-00343-4	12	8-57127-00328-1	8.125" x 5.19" x 2.5"	7 Months



48ct Foodservice & Vending 6 Cartons / Master Case)













SALES RANK	ITEM NUMBER	VARIETY	SIZE	SELL UNIT UPC	CASE PACK	SELL UNIT DIMENSION	SHELF LIFE
1	3610	Blueberry Pomegranate	1 oz	8-57127-00332-8	48	3.0" x 5.0" x 0.5"	7 Months
2	3615	Oatmeal Cranberry	1 oz	8-57127-00330-4	48	3.0" x 5.0" x 0.5"	7 Months
3	3605	Chocolate Cherry	1 oz	8-57127-00328-1	48	3.0" x 5.0" x 0.5"	7 Months

### **In-Store Display Options**







24 ct Display Shipper





6 ct Master Case Featuring Punch-Out For Floor Stack Display



#### GRANOLA COOKIE BAKES



**36 ct** Display Shipper Featuring Punch-Out For Floor Stack Display

#### Cooper Street continues to gain points of distribution and is on the way to triple total business over the past year!



New Points of Distribution- YTD 11,500+ new points of distribution! **Grocery** 

Kroger – All divisions 1700 stores

- Harris Teeter 270 Stores all items
- Giant divisions 377 Stores
- Albertson's Division 353 Stores
- Raley's 119 stores
- Schnuck 118 Stores all items
- Sprouts 350 Stores
- Publix Pending 1100 stores
- Stop & Shop 415 stores
- · Roche 22 Stores
- Dave's 10 stores all Items
- Marcs 70 Stores
- Big Y 62 stores
- Wakefern 277 stores
- Independents 700+ stores
- Giant Eagle 22 stores
- Jewel 2 new SKU
- Key food
- AJ Market all items
- Canada Market 300 stores

#### Club

- Sam's Club Domestic US and Puerto Rico
- Costco Texas, Northeast, Northern California

#### **Alternative**

- Official Cookie of American Red Cross Nationwide
- Delta Airlines, American Airlines, United Air, and Alaska Air and Talon air
- Top Rated Item on QVC Gourmet Grocery sold out over 6 times on air
- Google Campuses Nationwide

#### **Volume Growth**

- Cooper Street dollar sales are growing at 400% over last year
- Cooper Street will triple sales and points of distribution in 2021









#### **Cooper Street**

## Cookies, made better!

Uniquely delightful and satisfying snacks for today's health-conscious consumer.





#### **OUR PRODUCTS ARE ALWAYS:**

PEANUT & TREE NUT FREE

DAIRY 8 SOY FREE TRANS FAT FREE

FREE OF **Anythin**i Artificial VERY LOW SODIUM

HFCS FREE



## GO FOR IT!!!!!