

## Quality Smart Solutions Inc.

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GST/HST Registration No.: 839686896 RT0001

## **ADDRESS**

Cassie Blair Grovara International Sales Development 21 South 11th Street Philadelphia, PA 19107 USA

## Estimate 4541

**DATE** 07/06/2020

**EXPIRATION DATE** 08/06/2020

DATE	SOLUTION	QTY	RATE	AMOUNT
	Canada Cosmetic Label Compliance Solution - Anti-Aging Serum Hyaluronic Acid (1 package component) - review and advise on cosmetic and marketing claims, review ingredients against cosmetic ingredient hotlist, submit electronic cosmetic notification to Health Canada at least 10 days prior to sale, french translation and 3 proofs of artwork for transcription accuracy (up to 400 words per label, additional words at \$0.49/label)	1	795.00	795.00
	Canada Cosmetic Label Compliance Solution - Anti-Aging Serum Retinol (1 package component) - review and advise on cosmetic and marketing claims, review ingredients against cosmetic ingredient hotlist, submit electronic cosmetic notification to Health Canada at least 10 days prior to sale, french translation and 3 proofs of artwork for transcription accuracy (up to 400 words per label, additional words at \$0.49/label)	1	795.00	795.00
	Canada Cosmetic Label Compliance Solution - Anti-Aging Serum Vitamin C (1 package component) - review and advise on cosmetic and marketing claims, review ingredients against cosmetic ingredient hotlist, submit electronic cosmetic notification to Health Canada at least 10 days prior to sale, french translation and 3 proofs of artwork for transcription accuracy (up to 400 words per label, additional words at \$0.49/label)	1	795.00	795.00

DATE	SOLUTION	QTY	RATE	AMOUNT
	Canada Cosmetic Label Compliance Solution - Anti-Aging Face Oil (1 package component) - review and advise on cosmetic and marketing claims, review ingredients against cosmetic ingredient hotlist, submit electronic cosmetic notification to Health Canada at least 10 days prior to sale, french translation and 3 proofs of artwork for transcription accuracy (up to 400 words per label, additional words at \$0.49/label)	1	795.00	795.00
	Formula Feasibility Review – Anti-Acne Face Oil (5 medicinal ingredients) - Assess formulation to ensure there is sufficient evidence available to support claims listed on label	1	795.00	795.00
	Product License Application - Pure Soothing Comfort Aromatherapy Mist (2 medicinal ingredients) - Includes Formula/ingredient review with our recommendations; the Product License Application preparation and submission; a quality assurance check of the PLA; an evidence summary report; the finished product specification form	1	795.00	795.00
	Canada Cosmetic Label Compliance Solution - Ultimate Exfoliator Bar Soap (1 package component) - review and advise on cosmetic and marketing claims, review ingredients against cosmetic ingredient hotlist, submit electronic cosmetic notification to Health Canada at least 10 days prior to sale, french translation and 3 proofs of artwork for transcription accuracy (up to 400 words per label, additional words at \$0.49/label)	1	795.00	795.00
	Canada Cosmetic Label Compliance Solution - Skin Detox Bar Soap (1 package component) - review and advise on cosmetic and marketing claims, review ingredients against cosmetic ingredient hotlist, submit electronic cosmetic notification to Health Canada at least 10 days prior to sale, french translation and 3 proofs of artwork for transcription accuracy (up to 400 words per label, additional words at \$0.49/label)	1	795.00	795.00
	Formula Feasibility Review – Magnesium Oil Spray (1 medicinal ingredient) – Assess formulation to ensure there is sufficient evidence available to support claims listed on label	1	722.50	722.50
	Product License Application - Magnesium Body Butter (1 medicinal ingredient) - Includes Formula/ingredient review with our recommendations; the Product License Application preparation and submission; a quality assurance check of the PLA; an evidence summary report; the finished product specification form	1	795.00	795.00
	Formula Feasibility Review – Magnesium Melatonin Sleep Lotion (2 medicinal ingredients) - Assess formulation to ensure there is sufficient evidence available to support claims listed on label	1	810.00	810.00

DATE	SOLUTION	QTY	RATE	AMOUNT
	Canada Natural Health Product Label Compliance Solution - Sleep on the Go Set (1 package component: Kit Box - Create label copy text, French translation and review of text for correctness and accuracy (up to 400 words translated, additional words at \$0.49/word), 3 proofs of artwork for compliance and marketing claims risk assessment	1	795.00	795.00
	Product License Application - Natural Pain Relief Cream (1 medicinal ingredient) - Includes Formula/ingredient review with our recommendations; the Product License Application preparation and submission; a quality assurance check of the PLA; an evidence summary report; the finished product specification form	1	795.00	795.00
	Formula Feasibility Review – Dead Sea Bath Salts (2 variants: Detox and Slim Down, Ultimate Relaxation) (1 medicinal ingredient) - Assess formulation to ensure there is sufficient safety/efficacy evidence available to license product	1	722.50	722.50
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## PRODUCT LICENSE APPLICATION NOTES

Information Request Notices (IRN) from Health Canada are handled on a per hour billable basis.

Quote excludes the addition or amendment of ingredients to the Natural Health Products Ingredient Database (NHPID).

Unsolicited changes to your product formulation (occurring after our initial formula/ingredient review and suggested changes) will be subject to an additional formula review billed at the hourly rate.

If the formulation is determined to be a Class 3 application, additional fees will apply.

Inquiry on application status before the scheduled license timeline (class 1-60 days, class 2 - 90 days, class 3 - 210 days) is billable time.

Quality Smart Solutions, Inc. reserves the right to withdraw the submission for any unpaid accounts.

Credit card payments incur a 3% surcharge. Wire payment incur a \$35 surcharge.

Quote valid for 30 days from indicated date.

Quote based on formula provided on July 6, 2020. This quote will be void and a new quote will be reissued if there are any changes to formula prior to project start

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	LABEL COMPLIANCE NOTES: Quote includes 3 rounds of Label and Translation reviews.			
	Additional rounds of label compliance review are \$349/round. Prepayment is required			
	Additional package components for compliance review are \$349/component			
	Unused proofs cannot be carried over to current or future label review project.			
	Additional related Solution: Our graphic designer can convert your art file so it is a print- ready, compliant bilingual label while preserving your brand identity. Ask us for details.			
	FORMULA REVIEW NOTES  Quote excludes the addition or amendment of ingredients to the Natural Health Products Ingredient Database (NHPID).			
	Unsolicited changes to your product formulation (occurring after our initial formula/ingredient review and suggested changes) will be subject to an additional formula review billed at the hourly rate.			
	Credit card payments incur a 3% surcharge. Wire payment incur a \$35 surcharge. We accept payment by cheque (no fees).			

Quote valid for 30 days from indicated date.

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Quote based on formula provided on July 6, 2020. This quote will be void and a new quote will be reissued if there

DATE SOLUTION QTY RATE AMOUNT

Value Added Services included in your quote:
Our thorough formula review involves the evaluation of each ingredient in your formula to ensure they meet minimum safety requirements in Canada. This process also ensures that the necessary efficacy/health claim requirements for Canada are met for at least one medicinal ingredient.

We provide advice on health claims based on pre-cleared information. We also take into account the health claims you want to make and if they are feasible. We will also provide suggestions for alternative ingredients if there is a lack of safety for any of the ingredients currently in your formula must be removed.

Health Canada does not allow proprietary blends, however, we will work with you to preserve part of the proprietary nature of your blend by determining if any of the ingredients can be positioned as non-medicinal ingredients (where the quantity of those ingredients is not disclosed.)

We can assist you with our distributor and broker network that is connected with various channels in Canada (Food, Drug and Mass; Independent; and Specialty channels) to maximize your sales success in the Canadian market.

Additional Solutions we offer:

We are a Health Canada licensed importer of Natural Health Products through Quality IMPORT Solutions, Inc., and we provide a range of importing services. Please ask us for details.

We can provide artwork design conversion to efficiently produce a compliant bilingual label.

We offer USA FDA Regulatory Compliance Solutions to ensure your product is compliant with Dietary Supplement regulations.

Payment Terms:
70% Down payment prior to project start.
30% Balance due prior to application submission and

30% Balance due prior to application submission and after delivery of first proof and delivery of feasibility review.

SUBTOTAL 11,000.00 DISCOUNT 10% -1,100.00

TOTAL USD 9,900.00

Accepted By Accepted Date